

LEGAL INTERPRETATION AND ENFORCEMENT OF TRADEMARK AND COMPARATIVE ADVERTISING INFRINGEMENTS IN US AND EU: A TRANSATLANTIC LEGAL PERSPECTIVES

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ABSTRACT

This study explores the complex interplay between trademark infringement and comparative advertisement, focusing on legal frameworks and case law in the United States and the European Union. The study examines pivotal cases, to elucidate how courts balance the protection of trademark rights with the principles of fair competition and free speech. In the U.S., the Lanham Act provides the foundation for addressing trademark infringement and sets the boundaries for lawful comparative advertising. Conversely, the EU's legal landscape, shaped by directives and the jurisprudence of the European Court of Justice, offers a different approach to these issues. By comparing domestic trends in the U.S. with overseas practices in the EU, this review highlights the nuances and divergences in legal interpretations and enforcement. The analysis aims to provide a comprehensive understanding of how comparative advertising can be both a tool for market competition and a potential source of trademark disputes. Key findings suggest that while both jurisdictions strive to protect consumer interests and brand integrity, their methodologies and legal standards vary significantly.

Keywords: Comparative Advertisement, EU Trademark Law, Trademark Infringement, U.S. Trademark Law.

INTRODUCTION

In the competitive landscape of modern markets, businesses constantly seek innovative strategies to differentiate their products and services from those of competitors. Comparative advertising, where a company compares its product directly with a competitor's, has emerged as a prominent strategy for achieving this differentiation. This approach not only highlights the unique features of a product but also provides consumers with critical information for making informed choices. However, the practice of comparative advertising frequently intersects with trademark law, raising complex legal questions about the boundaries of fair competition and the protection of intellectual property rights.

Trademark infringement and comparative advertising represent two critical areas where the interests of businesses, consumers, and the legal

system must be carefully balanced. On one hand, trademark laws aim to protect the distinctive marks that represent a company's brand identity and reputation. These laws prevent unsanctioned use that could confuse consumers or dilute the brand's value. On the other hand, comparative advertising, when conducted truthfully and non-deceptively, promotes market transparency and consumer choice by providing valuable comparative information. It serves as a tool for fostering competition, driving innovation, and ultimately benefiting consumers through better products and services (Jintcharadze, 2024).

The connection of comparative advertising and trademark infringement has been a contentious issue across different jurisdictions, notably in the United States and the European Union. Both regions have

developed intricate legal frameworks to navigate the challenges posed by this intersection, balancing the rights of trademark owners with the principles of free competition (Grynberg,2024).

In the United States, the Lanham Act governs trademark law, providing vigorous protection to trademark owners against infringement, dilution, and false advertising. The Federal Trade Commission (FTC) also plays a central role in regulating advertising practices, ensuring that comparative advertising remains straightforward and non-deceptive. U.S. courts have historically upheld the right to involve in comparative advertising, provided it does not mislead consumers or unfairly disparage competitors (Stephen, 2018).

Similarly, the European Union has established comprehensive regulations to address trademark protection and comparative advertising. The EU Directive on Misleading and Comparative Advertising sets out the conditions under which comparative advertising is permissible, aiming to harmonize the rules across member states. The European Court of Justice (ECJ) has been instrumental in interpreting these regulations, often emphasizing the need to balance the interests of trademark owners with the benefits of competitive advertising for consumers (Katsirea, 2018).

Despite these conventional frameworks, the applied application of comparative advertising rules primarily leads to legal disputes, as businesses test the limits of acceptable comparisons. These disputes highlight the ongoing tension between protecting intellectual property rights and fostering an open market where consumers can make well-informed choices.

This study delves into the intricacies of comparative advertising and trademark infringement from a transatlantic perspective, examining key legal principles, landmark cases, and the evolving regulatory landscape. By exploring the approaches taken by the United States and the European Union, this paper aims to provide a comprehensive understanding of the challenges and opportunities presented by comparative advertising in a market.

Objectives of the Study

The study is mainly designed to analyze the legal frameworks governing trademark infringement and comparative advertising, to examine key case laws balancing the trademark protection, fair competition, and free speech and to compare the enforcement and

legal interpretations of comparative advertising in the U.S. and the EU.

Literature Review

This literature review examines the legal landscape of comparative advertising and trademark infringement, comparing frameworks and case studies from the United States, European Union, and China. By exploring domestic and overseas literature, this review aims to provide a comprehensive understanding of the regulatory approaches and their implications for businesses and consumers.

In the United States, the Lanham Act (1946) is the primary legislation governing trademark law and false advertising claims. Section 43(a) of the Lanham Act specifically addresses false advertising, providing a legal basis for businesses to seek redress against misleading comparative advertisements. The Federal Trade Commission (FTC) also plays a crucial role in regulating advertising practices, ensuring that advertisements are truthful and non-deceptive.

In *Smith v. Chanel, Inc.* (1968), this landmark case set a precedent for the permissibility of comparative advertising. Chanel sued Smith for advertising its perfume as an imitation of Chanel No. 5. The court ruled in favor of Smith, stating that truthful comparative advertising was not prohibited as long as it did not deceive consumers. While in the case *PepsiCo, Inc. v. Coca-Cola Co.* (1996) This case highlighted the boundaries of comparative advertising. PepsiCo alleged that Coca-Cola's ads falsely claimed their fountain drinks were superior. The court ruled in favor of PepsiCo, emphasizing that comparative advertising must be substantiated and non-deceptive.

Studies in the US indicate that truthful comparative advertising can enhance consumer knowledge and drive market competition. Comparative ads are more informative and persuasive than non-comparative ones, leading to better consumer decision-making. However, misleading comparisons can lead to consumer confusion and damage to brand reputation, highlighting the importance of regulatory oversight. The EU Directive on Misleading and Comparative Advertising (Directive 2006/114/EC) sets out the conditions under which comparative advertising is permissible. The directive aims to harmonize advertising standards across member states, promoting fair competition while protecting consumers. The European Court of Justice (ECJ) has

been instrumental in interpreting the directive, balancing the interests of trademark owners and the benefits of competitive advertising (Directive, 2006).

L'Oréal SA v. Bellure NV (2009), this case involved Bellure selling imitation perfumes and using comparative advertising to reference L'Oréal's trademarks. The ECJ ruled that such use of trademarks could be considered trademark infringement, even if the advertising was truthful, due to the potential for brand dilution. While the case *Pippig Augenoptik GmbH & Co. KG v. Hartlauer Handelsgesellschaft mbH* (2003): The ECJ emphasized the need for fairness in comparative advertising, ruling that ads must not discredit or denigrate the trademarks of competitors. This case reinforced the directive's conditions for lawful comparative advertising.

Research in the EU suggests that the directive has generally succeeded in promoting fair competition and protecting consumer interests. Comparative advertising is perceived positively in markets with high consumer individualism, such as the EU, where it is seen as a source of valuable information. However, there are concerns about the potential for aggressive comparative advertising to lead to market distortions.

China's approach to comparative advertising and trademark infringement is governed by the Advertising Law of the People's Republic of China (2015) and the Trademark Law (2019). The laws aim to regulate advertising practices, ensuring they are truthful and not misleading, while also protecting the rights of trademark owners.

In the case *Honda v. Geely* (2003): This case involved Geely using Honda's trademarks in comparative ads to claim its cars were superior. The Chinese courts ruled in favor of Honda, emphasizing that comparative advertising must not infringe on trademark rights or mislead consumers. While in case *Coca-Cola v. PepsiCo* (2007): PepsiCo's ad compared its product to Coca-Cola, claiming superior taste. The court found the ad misleading and ruled in favor of Coca-Cola, highlighting the importance of substantiation in comparative advertising.

Comparative advertising in China indicates a cautious approach by both regulators and businesses. Comparative advertising can be effective in informing consumers, the regulatory environment and cultural attitudes towards direct comparisons make it a less commonly used strategy. The focus on

protecting trademark rights and preventing misleading claims is seen as crucial for maintaining market integrity

Comparative Advertisement in United States

Beller (1995) analysis, featured in "The International Lawyer" scrutinizes the legal dimensions of comparative advertising in the United States, with a focus on Section 43(a) of the Lanham Trademark Act (1946). Accordingly the primary legal recourse for addressing false advertising in comparative contexts, allowing companies to pursue private legal actions against competitors engaged in deceptive practices. Beller emphasizes the stringent burden of proof under the Lanham Act compared to cases handled by the Federal Trade Commission (FTC) or the International Trade Commission (ITC). Remedies available include damages, injunctive relief, corrective advertising, and monetary awards. The analysis suggests that the Lanham Act has proven more effective in addressing deceptive advertising, potentially due to judicial recognition of a robust public interest in consumer protection. Overall, the work offers a comprehensive exploration of the legal framework surrounding comparative advertising in the U.S., emphasizing the pivotal role of Section 43(a) and delineating available options for companies seeking redress from deceptive comparative ads (Beller, 1995).

False claims of sponsorship, endorsement, or trademark infringement are punishable under the Lanham Act. Under the Lanham Act, a person may file a lawsuit in federal court to seek injunctive relief, damages, and, in extreme circumstances, lawyers' fees against any party who they believe is likely to suffer harm as a result of another's false or misleading assertions of reality in commercial advertising or unlawful use of a trademark. A plaintiff seeking monetary damages must demonstrate that the defendant's deceptive advertising truly misled customers and that the plaintiff suffered genuine financial loss as a result of the deception or that the plaintiff's trademark value decreased. Statements that use a competitor's trademark but are generally merely a view (including exaggeration) aren't actionable under the Lanham Act, similar to cases brought before the NAD. Furthermore, under federal and state anti-dilution laws as well as other state trademark rules, a party may pursue redress against a rival that improperly uses its trademark (Rutherford,2010).

In *Deltona Transformer Corp. v. Noco Co.* (2023) case, the comparative advertisement and trademark infringement are extensively discussed. In particular, the unauthorized utilization of the plaintiff's secured trademark "Battery Tender" by the respondent in its marketing and advertising endeavors is the subject of the discussion. A key consideration in trademark law is the possibility of consumer confusion, which the court concluded that the defendant's usage of the plaintiff's trademark would cause. The concept of comparative advertising was also discussed by the court, which ruled that using a rival's trademark for comparative advertising does not violate trademark laws if the advertisements do not mislead consumers or raise a plausible doubt as to the advertiser's identity or source of the product. In evaluating the possibility of confusion in competitive advertising, the court underlined the significance of factual conclusions based on particular actions.

When a competitor's trademark is accurately and not misleadingly used in advertising, courts regularly permit such usage. August Storck K.G.'s Werther's Original sweets would be rivaled by Nabisco's new confection, Life Savers Delites, according to the August Storck K.G. v. Nabisco lawsuit Inc case (1995). The packaging for the Life Savers Delites was supposed to say, "25 percent Lower in Calories Than Werther's Original Candy." Storck filed a lawsuit, alleging that among other things, Nabisco's intended use infringed upon the Werther's Original trademark. The proposed use of the Werther's Original trademark on the Life Savers Delites wrapping would not lead to a likelihood of confusion, as consumers would recognize that the trademark is there only to point out the variations between the two candies, the court held, allowing the candy to go on sale. Therefore, the court approved this use of competition advertising because the claim about the differences between the items was true and informative, the competitor's trademark was faithfully replicated, and there was no implicit sponsorship or support by the competitor.

Similar to this, in the *Tommy Hilfiger Licensing v. Nature Labs* case (2002), Nature Labs is a pet perfume retailer that used the trademark "Timmy Holedigger" and also used the tagline "If you like Tommy Hilfiger, your pet will love Timmy Holedigger" in its advertising. Tommy Hilfiger launched a lawsuit against Nature Laboratories, claiming that the company was using unfair methods to violate their trademark rights, which would lead to

TM dilution and commercial fraud. The court decided that since Nature Labs exploited Tommy Hilfiger's trademark as a source of amusement and a way to make their customers laugh, the resemblance in the USA does not amount to infringement. Consequently, it was argued that it was a fair parody since it made use of the idea of freedom of speech, rejecting the plaintiff's allegation that the defendant had violated it.

On the other hand, if a competitor's trademark is changed or presented negatively, courts frequently enjoin competitive advertising, even in cases where the original claim or comparison is supported. The well-known agricultural equipment business Deere & Company had a deer silhouette emblem for more than a century until it was sued by MTD Prods (Deere & Co. v. MTD Prods, Inc.1994). MTD Products, the maker of a rival lawn tractor, used a modified version of Deere's deer logo in an advertisement. The federal court, applying New York state anti-dilution law, noted that although using Deere's exact deer logo for comparing the product of a competitor to MTD's product could be considered lawful, the disparaging alterations namely, altering the sizes of the branding and making the deer appear to run nervously as it is pursued by the MTD tractor and its little barking dog could "risk the possibility that consumers will come to attribute unfavorable characteristics to a mark and ultimately associate the mark with inferior goods and services." Use of the modified logo in comparison advertising was forbidden as the trademark was altered by a rival and the modification was viewed as a negative depiction of that brand.

Comparative Advertisement as Trademark infringement in European Union

The Comparative Advertising law is a European Commission (EC) law that aims to combat misleading advertising and promote comparative advertising as a healthy form of trade competition (Directives, 2006). The guideline specifies the conditions for authorised comparison advertising: it must not be deceptive, compare items intended for the same purpose, and objectively include price as a comparable component. Furthermore, the advertisement cannot cause misunderstanding, denigrate, or ignore the competitor's trademark or trade name. If the items have a certain provenance, it should be explicitly stated in the advertisement. Furthermore, the regulation specifies that ads must

not take undue advantage of the reputation of the competitor's brand, trade name, or designation of origin, and they should not present items.

In the case of (O2 Holdings Limited and O2 (UK) Limited v. Hutchison 3G Limited, 2008), O2 a telecom service provider, lost their TM claim against Hutchison 3G, a mobile service provider, in the matter of O2 Holdings Limited and O2 (UK) Limited v. Hutchison 3G Limited because the latter used bubble imagery in their CA. O2's lawsuit was dropped since it was determined that Hutchison's CA was not misleading customers in any way. According to the EU legislation mentioned above, H3G was not infringing because using CA was a legitimate business practice that did not require the permission of TM owners and had a comparable or same product line to those of the registered TM. These three were thought to be the standards for determining whether or not third parties' use of TM is appropriate. The Court of Appeal for England and Wales also decided that this type of use of a competitor's registered and utilized brand does not constitute trademark infringement (Odudu, 2008).

Dior sold their fragrances through certain distribution channels and has copyright in the design and packaging of the jars in addition to trademark protection for its package images. Although Evora was not the chosen store, it began promoting similarly to other merchants after obtaining authentic merchandise through parallel imports. Dior said that Evora was not one of their chosen retailers and that their advertising was violating their right to use the mark, harming Dior's brand. However, the Court determined that in accordance with (Article 7(2) of Directive, 2006)), must be allowed once the TM owner's rights have been fully utilized following the first sale or distribution made with his approval. (Parfums Christian Dior v. Evora, 1997).

Similarly, In the case of BMW v. Deenik the European Court of Justice (ECJ) determined that while a trademark owner usually cannot prevent the use of their mark for informing the public about repairs and maintenance, an exception arises if the mark is employed in a manner that could falsely imply a commercial connection between the user and the owner of the mark (BMW v. Deenik, 1999). Following this logic, the ECJ explained that it is acceptable for a third party to use another person's trademark were doing so is necessary to communicate the intended use of a product that the third party is marketing. This becomes necessary

when there is no other way to give the public accurate and thorough information about the intended goal (Gillette v. LA Laboratories , 2005). Like in Dior v. Evora(1997) and BMW v. Deenik(1999), the court recognized exceptions when the use damaged the reputation of a well-known mark, imitated or degraded the mark, or gave the misleading impression that there was a business relationship.

In the Siemens AG v VIPA (2006), VIPA produced and marketed parts that were compatible with Siemens equipment. According to Siemens, VIPA employed a method for product identification that was similar to Siemens'. The ECJ highlighted the goal of comparative advertising as promoting competition for the advantage of consumers by citing Directive 97/55's Recitals. The court came to the conclusion that one important consideration is how comparable advertising benefits consumers. An advertisement cannot be perceived as taking advantage of the reputation of distinguishing marks if effective competition demands a reference to them. Maciej Zedja (2016), addressed how the Court of Justice of the European Union (CJEU) interpreted and applies the Trade Marks Directive (TMD) and also discussed concerns about trademark usage in online advertising, such as customer misunderstanding and the effect on a brand's investment and advertising purposes. Regarding the use of trademarks in comparison advertising, the CJEU has voiced its opinions. The owner of a registered trademark does not have the right to stop the use of a sign that is the same as or similar to its mark in a comparison advertisement that meets all requirements for comparative advertising. This is based on earlier rulings from the CJEU. This shows that the CJEU has acknowledged the necessity to balance the use of comparison advertising with the protection of registered marks, permitting the use of trademarks in comparative advertising under specific guidelines. Fernandes, (2014), discussed the approaches taken to comparative advertising in the EU and the USA by pointing out the variations in the rules and legislation of each country.

Comparison between USA and EU for Comparative advertisement

Taken into consideration the comparison between USA and EU, two legal precedents Smith v. Chanel Inc (1968) in the US and L'Oreal v. Bellure (2009) in the EU, significantly cover the comparative advertisement.

The European Court of Justice (ECJ) rendered a preliminary ruling in *L'Oreal v. Bellure*, (2009)¹ which came more than forty years after the US Ninth Circuit Court of Appeals (Ninth Circuit) decided *Smith v. Chanel*, (1968).² The striking resemblance in facts between these two examples is in spite of the diverse decision-making contexts. *Smith v. Chanel* (1968) is still a legally binding decision in the US. *Smith* imitated Chanel, Inc.'s "Chanel No. 5" at a lesser price with a scent she called "Second Chance," according to the court case *Smith v. Chanel, Inc.* He claimed that it accurately mimicked the smells of expensive fragrances when he promoted it as one of a line of "smell-alike" perfumes. Chanel, Inc. sued, claiming that US trademark regulations had been broken, and the trial court issued a preliminary injunction, banning the use of Chanel No. 5 in any way related to the marketing or retail of *Smith's* fragrances. The Ninth Circuit, however, overturned this ruling, stating that *Smith* was free to imitate Chanel's perfume and to utilize the brand in advertising for so long as there was no false information providing uncertainty regarding the product's sponsorship or source.

In the later, *Bellure* developed 'smell-alike' fragrances and utilized comparison lists to connect their goods with premium brands, some owned by *L'Oreal*. *Hel* filed a lawsuit, claiming damage to its fragrances' reputation and trademark infringement. According to the European Court of Justice's decision *Bellure's* use of *L'Oreal's* trademarks in comparison lists amounted to illegal comparative advertising and trademark infringement. According to the ECJ, misunderstanding or damage to the reputation of the mark are not necessary conditions for an unfair advantage according to the Trademark Directive. It further underlined that, in cases when a third party fails to comply with all requirements of the comparison Advertising Directive, the Trademark Directive permits the prevention of such use in comparison advertising. Declaring in comparative advertising, either directly or indirectly, that a product is an imitation is against the Comparative Advertising Directive and unfairly exploits the mark.

There are notable differences between the discussed laws and case decisions, as shown by the examination of them. In contrast to the Lanham Act's

initial policy justification, which likewise placed a strong emphasis on the ownership rights owned by intellectual property holders, current US trademark law places a higher priority on consumer rights. This comparative advertising regulations in the US clearly highlight the importance of consumer rights.

Nonetheless, contemporary EU legislation has developed to keep an emphasis on the legal rights of intellectual property holders, particularly in the wake of the *L'Oréal v. Bellure* ruling. Rather than originating from fundamental differences in the underlying reasoning for enacting these statutes, the divergent interpretations are mostly the result of contradictory developments in case law.

Comparative Advertisement in Other Countries

The Federal Court of Canada resolved a trademark lawsuit between Energizer Brands and the Gillette Company in the matter of *Energizer Brands, LLC v. Gillette Company* (2023). Comparative advertising between Canada's top battery firms, Duracell and Energizer, was at the heart of the issue. A legal action resulted from Duracell using language on their battery packaging that claimed superiority over Energizer. Energizer won the case, claiming that Duracell had infringed its rights by utilizing Energizer's trademarks on its labels. The court determined that Energizer lost control over this usage and that its trademarks' distinctiveness was weakened. The court, however, took a different stance on other terms, finding that the typical consumer may not link those with the Energizer brand. The court ordered Duracell to stop using the trademarks and labeling belonging to Energizer. A damages award of \$179,000 was given to Energizer. The case serves as a reminder of how crucial it is for companies to respect other people's trademarks and underscores the need for prudence when using comparisons in advertising. It offers advice on how to utilize trademarks carefully to prevent legal repercussions.

In China, the practice of comparative advertising is generally permissible, with certain restrictions in place, particularly in the domain of pharmaceuticals and medical equipment. However, comparative advertising must adhere to strict guidelines to ensure fairness and accuracy. It becomes impermissible if it contains any form of inaccurate, deceptive, or

¹ *L'Oreal v. Bellure* [2009] ECR I-5185, Case C-487/07.

² *Smith v. Chanel, Inc.*, 402 F.2d 562, 562-63 (9th Cir. 1968).

disparaging information about the products or services of a competitor.

For instance, Company A is prohibited from running an advertisement that highlights the superiority of its offerings over those of its competitor, Company B, and directly contrasts them. Such promotional tactics are deemed unacceptable if they are found to denigrate the goods or services of other producers or operators, potentially violating Article 12 of the Promotion Law.

A notable legal case that underscored the importance of these regulations involved Beijing Ruibang Yonghe Technology and Trade Co., Ltd. versus Johnson & Johnson Medical (Shanghai) Ltd. and Johnson & Johnson Medical (China) Ltd (2013). The Beijing High People's Court ruled that the defendants' use of the slogan "Choose JJ, reject fake mesh" on their surgical mesh products infringed upon the plaintiff's trademark rights associated with "Yonghe" and "Yonghe mesh." This infringement stemmed from the implication within the slogan that the plaintiff's products were counterfeit or of substandard quality, leading to confusion and misconceptions among consumers. As a result, the court mandated the cessation of the infringement, rectification of any negative ramifications, and awarded the plaintiff 3 million yuan in compensation.

In contrast, the Supreme People's Court China addressed a different case involving Guangzhou Pharmaceutical Group Co., Ltd. and JDB Group, along with Guangzhou Wanglaoji Pharmaceutical Co., Ltd.(2014) . In this instance, the defendants' utilization of the red can design and the phrase "formerly known as Wanglaoji" on their herbal tea products did not amount to unfair competition or trademark infringement. The court reasoned that these elements did not cause confusion or deception among consumers; rather, they accurately reflected historical facts and the origins of the products in question.

Sen (2023) analyzed the legal aspects of comparative advertisement by examining the laws and regulations in India, the USA, the UK, and the EU. It discusses the shift from traditional advertisements to comparative advertisements and their impact on trademark infringement. The analysis includes the promotion of fair usage of trademarks and the legal implications of comparative advertisements in different jurisdictions. Additionally, she emphasized the importance of trademarks as a distinguishing

identity of a product or service and how comparative advertisements can provide information to the public based on evidence. Section 30(1) of the Trademark Act 1999 of India allows brands to claim their product as the best based on their beliefs. However, Section 29(8) prohibits puffery in advertisements, as it may lead to defamation of competitors' goods, resulting in trademark infringement (Vijay, 2022). The case of Hindustan Unilever Ltd. v Reckitt Benckiser Ltd. (2008) highlighted the fine line between puffery and disparagement, emphasizing the importance of providing accurate information to consumers in comparative advertising. The court in Karamchand Appliances Pvt. Ltd vs Adhikari Brothers & Ors (2005) stated that while boasting about one's product is allowed, claiming a competitor's goods as worthless constitutes infringement. In Pepsico Inc. and ors. Vs. Hindustan Coca Cola Ltd (2003), it was noted that using a plaintiff's trademark in a comparative advertisement is not infringement if the goods are not disparaged, and the ad follows honest practices. Section 29(5) states that a comparative advertisement infringes if unfair advantage is taken of a registered trademark for commercial purposes. Tata Press Ltd v Mahanagar Telephone Nigam Ltd (1995) emphasized the need to consider public interest in protecting trademarks and avoiding confusion caused by disparaging competitor's goods.

In the realm of trademark law, various jurisdictions have distinct legal frameworks governing the protection and enforcement of trademarks. A significant aspect of trademark law pertains to the issue of trademark infringement and the criteria used to establish such infringement. One notable jurisdiction where trademark infringement laws are delineated is the United Kingdom, as stipulated by Section 10(3) of the Trade Marks Act (1994).

Under Section 10(3) of the Trade Marks Act 1994, it is established that proving the likelihood of confusion is not a prerequisite for establishing trademark infringement. This provision implies that even in the absence of demonstrating potential confusion among consumers, a party may still be held liable for trademark infringement. This legal principle creates a broad scope for protecting trademark rights beyond mere consumer confusion. A pertinent case illustrating this principle is (BMW v. Deenik, 1999), a legal dispute that unfolded within the UK jurisdiction. In this case, BMW, a renowned automobile manufacturer, initiated legal proceedings

against Deenik, the defendant, for utilizing BMW's registered trademark to promote Deenik's business, which specialized in repairing cars manufactured by BMW. Despite the utilization of BMW's trademark, the court ultimately ruled in favor of the defendant. The rationale underlying the court's decision in *BMW v. Deenik* may be traced back to legal provisions such as Article 7, likely referring to Article 7 of the Trade Marks Directive (89/104/EEC). Article 7 delineates certain limitations to the rights conferred by a trademark, thereby providing exceptions to trademark infringement claims. In the context of *BMW v. Deenik*, 1999 it is conceivable that the defendant's use of BMW's trademark for promotional purposes was deemed essential for the conduct of their business operations, particularly in the realm of car repair services.

This legal precedent underscores the nuanced application of trademark law, wherein certain circumstances may warrant the use of a registered trademark, even in contexts involving the promotion of goods or services closely associated with the trademark owner's products. The decision in *BMW v. Deenik*, 1999 exemplifies the balancing act between safeguarding trademark rights and accommodating legitimate commercial activities that rely on the utilization of trademarks for promotional or descriptive purposes.

Conclusion and Recommendations

This study has provided an in-depth analysis of trademark infringement and comparative advertising within the legal contexts of the United States and the European Union. It has been established that while both jurisdictions aim to balance trademark protection with fair competition and free speech, their approaches and legal standards vary considerably in comparative advertising. The U.S. relies heavily on the Lanham Act 1946, whereas the EU utilizes directives of the European Parliament and of the Council of 12 December 2006 concerning misleading and comparative advertising and rulings from the European Court of Justice. These differences can lead to divergent outcomes in trademark disputes involving comparative advertising.

Efforts may be made to harmonize comparative advertising standards globally to ensure fair competition and protect trademark rights uniformly across jurisdictions. Harmonization will help to

create level playing field for businesses operating in different regions and prevent legal inconsistencies avoiding different standards. Additionally, both U.S. and EU may provide clearer guidelines for advertisers on the lawful use of trademarks in comparative advertising. Such clarity will help prevent disputes and ensure that advertisers can operate within the legal boundaries while effectively communicating their messages.

cooperation may lead to more consistent and fair regulations across these major market through policies that prioritize consumer protection by ensuring comparative advertisements truthful and non-deceptive. Consumers rely on accurate information to make informed decisions, and maintaining high standards in advertising practices is crucial for their trust and safety. Increased collaboration and dialogue between U.S. and EU regulatory bodies can further aid in understanding and possibly bridging the differences in legal approaches to comparative advertising. This Futher, regular review and updating of trademark laws and advertising regulations are necessary to keep pace with evolving market practices and technological advancements. As the advertising landscape changes with new technologies and marketing strategies, it is important for legal frameworks to adapt accordingly. This ongoing legal review will help ensure that laws remain relevant and effective in promoting fair competition and protecting consumer interests.

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